

# MANAGE EVERY ENDPOINT. ADDRESS EVERY USE CASE.

## THE POWER OF



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vmware Horizon

Workspace ONE™

Today, many businesses are struggling to create IT efficiencies while streamlining resources and maximizing data security — without sacrificing employee productivity or satisfaction. Discover a better way with help from Tech Orchard and VMware Workspace ONE.

Demystify the journey from legacy endpoint management and a sprawling set of siloed tools to a simpler, modern approach. Deliver and manage virtual desktops and apps with ease while offering secure, password-free single sign-on (SSO) to SaaS, mobile, Windows, virtual and web apps through Horizon and Workspace ONE Access integrations. Ultimately, the digital workspace can deliver end users the freedom to seamlessly and securely choose which type of device works best for them, while meeting critical business continuity needs.

### ENHANCE CRISIS PREPAREDNESS AND RESPONSE

Recent events have shown us the value of flexibility in when, where and how our teams get the job done. In fact, moving toward a remote-first strategy now can position your organization to more successfully adapt and pivot regardless of what the future holds. VMware Workspace ONE can help create a productive and secure environment that allows your employees to thrive from anywhere on any device.

### EMPOWER EMPLOYEES FOR CONDUCTING BETTER BUSINESS

Employee expectations have changed. Professionals want the flexibility to work how they choose — anytime, anywhere and on any device. By enabling the digital workspace and empowering every individual in your organization, no matter their role, with the right digital tools, you can deliver secure and seamless access to the apps and services required to excel in the workplace as they define it.

### EMBRACE THE VALUE OF MODERN MANAGEMENT

Break through traditional management silos to securely manage modern operating systems from the cloud.

Modern management is a cloud-based approach that supports automation of physical and virtual Windows 10 policies, patches and updates alongside smartphones, tablets, Macs and Chromebooks. In turn, it helps reduce cost, improve security and deliver an exceptional user experience to employees.

### ENABLE TRUE ZERO TRUST SECURITY

Embrace risk, automate remediation and improve the overall employee experience with Zero Trust security. Zero Trust is centered on the belief that your organization should not automatically trust anything inside or outside its perimeters. Instead, verify everything trying to connect to your systems before granting access through a dynamic, modern security architecture for today's dynamic workforce.

### ENJOY ALL THIS ...AND MORE ...IN A SINGLE PLATFORM

Simply and securely bring all of your enterprise components — SaaS, mobile, Windows, Linux, Mac, virtual and web-based desktops, and apps — together into a cohesive digital workspace. Integrate the Horizon family of products and Workspace ONE Access with Workspace ONE to allow every use case (including BYO) and workflow to be deployed, secured and managed from one central location.

# NAVIGATE THE JOURNEY WITH A FIELD-PROVEN PROCESS

Using our years of experience and deep UEM expertise, Tech Orchard has developed a proprietary process to ensure you're supported every step of the way as you transition to the digital workspace.

## WHAT IS MOBILITY BY DESIGN?

Tech Orchard's Mobility by Design simplifies the lifecycle of the digital workspace journey. It starts with a thorough review of current resources and processes to establish a baseline for aligning business needs to a modern approach. We then work closely to help you outline a clear design plan for achieving specific business outcomes, which is reflected in enforceable company policies that address security, privacy and resource entitlements. We'll help you navigate to and through deployment, and instill confidence in your ability to maximize the value of your investment long term.



### 01 DISCOVER

**Step 1:** Understand the end user computing (EUC) challenges, corporate culture, security and compliance goals of the organization.

**Step 2:** Identify current tools and processes used by the organization for endpoint management and security.

**Step 3:** Evaluate limitations and gaps in current legacy endpoint solutions and map them to modern management alternatives.



### 02 DESIGN

**Step 1:** Conduct a Mobile Device Usage Policies (MDUP) and Business Requirements and Use Cases (BRUC) workshops with key stakeholders (i.e., IT, Legal, HR, LoB, Executives).

**Step 2:** Conduct a solution design workshop for defining a clear set of business outcomes, infrastructure components and deliverables to achieve them.

**Step 3:** Identify hardware, software and third-party integration requirements to achieve comprehensive business outcomes.



### 03 DEPLOY

**Step 1:** Deliver formal Mobile Device Usage Policies (MDUP) for BYO and corporate-owned devices and ensure specific policies are enforced.

**Step 2:** Provide detailed project planning to track critical milestones and deliverables with regular status updates to project stakeholders.

**Step 3:** Schedule proactive working sessions for implementing the core Workspace ONE infrastructure and customized features documented during the Discover and Design phases.



### 04 SUPPORT

**Step 1:** Seamlessly transition from the Deploy phase to white glove support for direct access to deployment engineers for simplified solutions maintenance and escalation support through the initial production pilot and day-two operations.

**Step 2:** Complete a Workspace ONE annual health assessment and feature road map review, and assist with critical maintenance activities.

**Step 3:** Review and update MDUP to reflect any ongoing organizational or technology changes.

# CAPITALIZE ON THE RIGHT SERVICE PAIRED WITH THE RIGHT SOLUTIONS

Whether you're new to VMware Workspace ONE or a seasoned pro, a trusted partner may be able to help you uncover opportunities for getting more out of your solution and using it to achieve greater ROI. In addition to our comprehensive **Mobility by Design** process, we also offer the following a la carte services to customers in organizations of all sizes and all verticals.



## WORKSPACE ONE UEM HEALTH CHECK

A deep dive assessment of the Workspace ONE console is made to focus on security, compliance and best practices. Receive a detailed summary report with areas of remediation identified. Follow-up professional services are then available.



## HORIZON INFRASTRUCTURE HEALTH CHECK

A deep dive assessment of the Horizon infrastructure components to focus on security, compliance, user experience and performance best practices optimizations. Receive a detailed summary report with areas of remediation identified. Follow-up professional services are then available.



## MOBILE DEVICE USAGE POLICY DEVELOPMENT

An in-depth review of your organization is conducted and policies are updated or created to address the use of smartphones, tablets, laptops and rugged devices. Interviews with key stakeholders are required to outline policies, governance, best practices and procedures for company and BYO devices.



## MODERN MANAGEMENT READINESS

A dedicated workshop can be conducted to review current processes and tools, followed by mapping to the Workspace ONE platform for a successful

transition to modern management. Follow-up professional services are then available to execute the transition if needed.



## WORKSPACE ONE DESIGN AND DEPLOYMENT SERVICES

Professional services are delivered to configure, test and enroll devices into Workspace ONE using stated goals and outcomes. Communication documentation is provided to all end-users, including how-to-enroll guides and best practices. Project management addresses key criteria of a successful deployment. All work is performed by certified Workspace ONE experts with years of experience.



## WORKSPACE ONE ANNUAL WHITE GLOVE SUPPORT

Day 1 phone support is available for all issues related to Workspace ONE by Tier 3 experts. Ongoing assistance can be accessed by creating and tracking tickets to ultimate resolution and escalation to VMware if needed.



## WORKSPACE ONE CONSOLE TRAINING

Practical and focused console training may be provided for admins by Workspace ONE experts. One- or two-day remote custom classes are created. Topics covered include, but are not limited to, device enrollment settings, organizational groups, account creation, app deployment and console best practices.

Contact us today to utilize expert support to harness the full power of VMware Workspace ONE!

**techorchard**<sup>™</sup>  
Your EUC and Digital Workspace Experts

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VMware Master Services Competency  
DIGITAL WORKSPACE

Achievement of advanced technical certifications, proof of high-level service capability and expertise validated by customers.